



## Ivan Brooker's Journey with NapaNorth

**Five years ago Ivan Brooker, Mayor of Cochrane Alberta bought his first Okanagan vacation property.**



With [NapaNorth's](https://napanorth.ca) help and six real estate deals and three construction projects later, Ivan is now building his dream home and successfully sold out a four-unit luxury townhome development on a multi-family RU7 lot in a sought-after Kelowna neighbourhood (seen here).

Ivan was recommended to Mark Walker for his extensive experience in Kelowna real estate and property rentals. They started looking for a home with a view and a pool that could also double as a part-time luxury rental.

“Our daughter started university at UBCO a few years ago. And after several visits, we started to question why we didn't have a property of our own as a second home in Kelowna,” Ivan says.

“When you look at it, Kelowna has all the amenities that you would expect of a much bigger city without all the headaches that come with big city living. So, investing here was an easy decision for us. It was clear that Kelowna seemed to have the best opportunities for investment growth for a portfolio like ours. And that has truly been the case thanks to NapaNorth.”



“Mark’s knowledge of all the different communities in the city and what each has to offer tied to his understanding of the weekly rental market of those areas was invaluable in helping us come to our final purchasing decision. Then after several years in the home, we decided to undertake a major renovation and again Mark was there to assist. We were set up with Shaun Tourigny, a second Partner in NapaNorth, who managed the project from beginning to end and the results were fantastic!”



A second investment was made in Kelowna's exclusive "Old Glenmore" area where Mark of NapaNorth helped Ivan buy a high-potential, single-family home. Ivan added a two-bedroom suite to provide homes for his Kelowna-based children. Mark was then engaged to sell this home - at a notable profit.

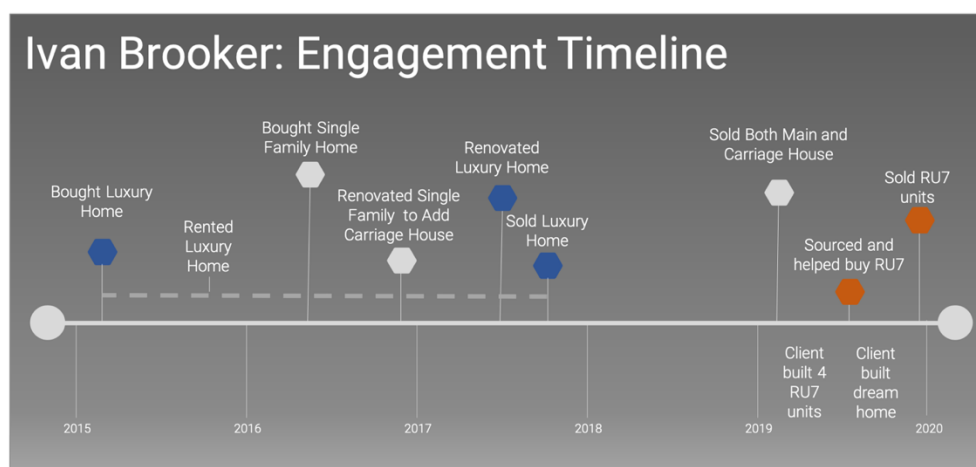




The most recent culmination is the conversion of a single home on an RU7 property to a 4 Unit Luxury Townhome Development. NapaNorth sourced the location, helped the purchase, as well as developed an innovative ROI package to maximize the potential of the lot. All of that in addition to selling two of the four units.



“I would absolutely recommend Mark, Shaun, and NapaNorth team to anyone looking for properties or investments in Kelowna and area,” Ivan adds enthusiastically. “The NapaNorth team did a great job of managing all our needs without us having to look to any outside services. It was very convenient.”



Six real estate deals and three construction projects were the outcome of a long-term, trusting relationship between Ivan and NapaNorth. See the infographic above to see how comprehensive the relationship has been.

[See how NapaNorth can enhance your real estate investment portfolio hassle-free.](#)